CEVA Logistics by the Numbers

- **$18.7 Bn**
  - FY 2022 pro forma gross revenue

- **22.5M Shipments**
  - Ground & Rail freight

- **#3**
  - in global Contract Logistics

- **520,000 Tons**
  - Air Freight volumes

- **1.3M TEUs**
  - Ocean Freight volumes

- **In 170+ countries**
  - with 1,300+ locations

- **4,600+**
  - owned & leased truck fleet

- **10.3M sqm**
  - of warehouse space

- **20+**
  - gateways covering all key global markets

- **500,000 CBM**
  - LCL Ocean Freight volumes

- **20,000+**
  - active carriers

- **1 Bn**
  - order lines shipped to eCommerce customers

- **50+**
  - flights per week
  - serving 20+ airports

- **3,000+**
  - Vehicle transport trailers

- **3.7M**
  - finished vehicles transported

- **24/7**
  - shipment tracking

- **+130,000**
  - port pairs
  - with +600,000
  - Door-to-door combinations

- **>20 years**
  - average relationship with Top 30 customers

- **c. 110,000**
  - employees (including temps)

- **20+ years**
  - average relationship
  - with Top 30 customers

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CEVA Logistics - Corporate Presentation
CEVA is present in >170 Countries
Anything from anywhere to everywhere using our expansive network

Operating Regions
• APAC
• EUROPE
• LATAM
• MEA
• NORTAM

CEVA Direct Presence
Agencies
No Presence
Our major acquisitions since 2021 illustrate our bold ambition. In 2021, the acquisition of Cargex in Colombia allowed us to take a strong position in the Latin American perishables market. In 2022, we invested in eCommerce logistics through acquisitions of Colis Privé and Ingram Micro CLS as well as in automotive logistics through the acquisition of GEFCO. This year, we followed up with strengthening our logistics footprint in APAC by FM Logistic China and Stellar Value Chain Solutions in India. Plus, we announced CEVA's biggest acquisition ever with Bolloré Logistics, expected to close in January 2024.
## CEVA Key Figures

### Regions Mix, in %

<table>
<thead>
<tr>
<th>Region</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>EUROPE</td>
<td>51%</td>
</tr>
<tr>
<td>NORTAM</td>
<td>28%</td>
</tr>
<tr>
<td>APAC</td>
<td>13%</td>
</tr>
<tr>
<td>LATAM</td>
<td>5%</td>
</tr>
<tr>
<td>MEA</td>
<td>3%</td>
</tr>
</tbody>
</table>

### Product Offering, in %

<table>
<thead>
<tr>
<th>Offering</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finished Vehicles</td>
<td>21%</td>
</tr>
<tr>
<td>Logistics</td>
<td>22%</td>
</tr>
<tr>
<td>Ground</td>
<td>27%</td>
</tr>
<tr>
<td>Air</td>
<td>27%</td>
</tr>
<tr>
<td>Ocean</td>
<td>27%</td>
</tr>
<tr>
<td>Contract Logistics</td>
<td>27%</td>
</tr>
</tbody>
</table>

### Sector Mix, in %

<table>
<thead>
<tr>
<th>Sector</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Other</td>
<td>10%</td>
</tr>
<tr>
<td>Consumer &amp; Retail</td>
<td>14%</td>
</tr>
<tr>
<td>e-Commerce</td>
<td>15%</td>
</tr>
<tr>
<td>Technology</td>
<td>16%</td>
</tr>
<tr>
<td>Industrial</td>
<td>16%</td>
</tr>
<tr>
<td>Automotive</td>
<td>29%</td>
</tr>
</tbody>
</table>
CEVA’s Ambition

**Contract logistics**
- #2 Global Leader

**Ground & rail**
- #2 European leader

**Air**
- Top 5 Global leader

**Ocean**
- Top 5 Global leader

**FVL**
- #1 Global leader

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**Top 5 Global 3PL**

- >40 Net Promoter Score (NPS)
- Be an industry employer of choice
- Road to Net Zero by 2050
Logistics solutions covering the whole supply chain

<table>
<thead>
<tr>
<th>AIR FREIGHT</th>
<th>OCEAN FREIGHT</th>
<th>GROUND &amp; RAIL</th>
<th>CONTRACT LOGISTICS</th>
<th>FINISHED VEHICLE LOGISTICS</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>PROJECT LOGISTICS</th>
</tr>
</thead>
<tbody>
<tr>
<td>CEVA LEAD LOGISTICS (CLL): LLP and 4PL</td>
</tr>
<tr>
<td>CUSTOMS</td>
</tr>
<tr>
<td>PACKAGING</td>
</tr>
<tr>
<td>VISIBILITY</td>
</tr>
</tbody>
</table>
A large range of services and dedicated solution

**NETWORKS**

- **Pallets distribution** (<2T or 2 LDM)
- **Parcels distribution** (<30 kgs)
- **Special distribution**
  - White gloves
  - 2 drivers
  - Night deliveries
- **Consolidation**
  - Inbound to manufacturing
  - Pool distribution

---

**FORWARDING**

- **Part load** (2-10 LDM)
- **Full truckload** (> 10 LDM)
- **Cross border**
- **Multimodal**
- **Specials**
  - Urgent
  - High value
  - OOG
  - Controlled temperature

---

**SOLUTIONS**

- **Dedicated fleet**
  - Own employee model
  - Managed fleet model
- **Control tower or managed transport** (3PL / 4PL)
  - Booking
  - T&T
  - Freight Audit Bill Paid
  - Carrier management
- **Handling & storage**
OCEAN FREIGHT

Services Portfolio

FCL

Full container Load service under Pyramid Line

- All container type
- Serving 237 countries door to door
- On all Ocean Alliances

LCL

Worldwide consolidation services

- Defined Routing & transit time
- Fixed sailing schedules

Freight management services

For clients having their own contract with carriers

- 9 modules packaged in 4 solutions covering origin and destination services

Client consolidation

Buyers’ and seller’s consolidation

- Multi countries consolidation
- Origin value added services
- Cross dock & merge in transit at destination
A large portfolio of offer to match all needs and specificities

**AIR FREIGHT CORE OFFER**

**Air Now**
- Expedited service with transit times of 24-48 hours, “next flight out” whenever and wherever possible

**Air Premium**
- Direct Routings services for shipments with required transit times 48-96 hours

**Air Value**
- Expedited service with transit times of 24-48 hours, “next flight out” whenever and wherever possible

**SPECIALIZED OFFER**

**Air Priority 24/7**
- Time critical
- Charter

**Air Saver**
- SEA+AIR an in between solution to move your shipment
- From Asia to Dubai
- From Dubai to rest of the World
- From Asia to US
- From US to Europe

**Temperature Sensitive**

**Fashion & Luxury Solution**

**Batteries**
End to end service offerings

**Warehousing**
- Warehouses:
  - Dedicated or Multi-User
  - B2B or B2C
  - Bonded or non-Bonded
  - Ambient or temperature Controlled
  - Dangerous goods
- Storage and inventory management
- Manufacturing support
- ecommerce fulfillment
- Warehousing management system – CEVA Matrix WMS

**Value Added Services**
- Light manufacturing and customization
- Assembly, Kitting
- (de)consolidation
- Packaging
- Reverse logistics : Returns & repairs
- Liquidation
- Quality Control
- Software installation

**Transportation**
- Inbound & Outbound transportation:
  - Bulk transport
  - Temperature controlled
  - Hazardous goods of perishable product
- From the smallest parcels to a full container
- Track & Trace
- Cargo insurance
- Dedicated and/or shared ground transportation services

**Final mile services**
- After Sales Set-up
- Cash on Delivery
- Home delivery for finished goods
- Identity validation
- White glove services
- One and two Men Home delivery
- Return Collections
- Carrier network integration
- Parcel delivery

**Aftermarket**
- Spare parts warehousing and distribution
- Reverse logistics : Returns & repairs
- Warranty & swap management
- Asset disposal, scrap and waste services
Energy Transition

Transport and logistics in France
- 10% of PIB and 5th sector in number of employees
- 87.3% Ground, 10.7% Rail and 2% Ocean
- Main challenge: Increase mobility and reduce environment impact
- 31% of greenhouse gas emission
- Objective:
  - UE: -55% greenhouse gas emission in 2035
  - CE: -90% CO2 emissions for the new trucks in 2040
  - Expand the low emission zones from 11 to 43
- CEVA engagements:
  - Carbon footprint reduction
  - Improve energy efficiency in the warehouse
  - Introduce electric vehicles
  - Participate in the ECTN alliance for a low carbon terminals network
- Investments
  - Important investments needed for transport decarbonization
  - European harmonization to ensure competitiveness
  - Joint efforts and contributions required from logistics companies, authorities and public institutions